

Doc. No. :	ESK/INS-21:0116 Uen	Classification :	Internal
Prepared By :	ESK/INS Radwan Al-Jundi	Date :	29-05-2021
Approved By :	ESK/INS Nael Salah	Rev. :	PA. 1
Authorized By:	ESK/C	Reference :	

Training Syllabus

The Islamic Corporation for the Insurance of Investment and Export Credit

Credit Insurance Commercial Production

1. Training Information

Project Name	ICIEC	Project Manager	Laisan Mobaideen
Session Date(s)	20.06.2021 – 27.06.2021	No. of Sessions	6
Trainer	Sireen Aqrabawi	Co. Trainer	Radwan Al-Jundi
Session Start Time	10:00 am	Session End Time	01:00 pm
Number of Trainees		Break Time	

2. Training Sessions Outline

Session # : 1
Date : 20/06/2021
Trainer : Sireen Aqrabawi

Subject	Department	Details
Commercial Production	IT	• NBI
[CSTP, DCIP, BMP, GAP, DCR]	UW Commercial	• Commercial UW
	UW Support	• Wordings/Clauses
	BDD	• Pricing
		• Summary

Session # : 2
Date : 21/06/2021
Trainer : Sireen Aqrabawi

Subject	Department	Details
Commercial Production	IT	• NBI
[SMTP, STP, STP-CF]	UW Commercial	• Commercial UW
	UW Support	• Wordings/Clauses
	BDD	• Pricing
		• Summary

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Session # : 3
Date : 22/06/2021
Trainer : Sireen Aqrabawi

Subject	Department	Details
Commercial Production [CSTP, DCIP, BMP, GAP, DCR, SMTP, STP, STP-CF]	IT UW Commercial	• Applications • Commercial UW • Wordings/Clauses • Pricing • Summary

Session # : 4
Date : 23/06/2021
Trainer : Sireen Aqrabawi

Subject	Department	Details
Commercial Production [CSTP, DCIP, BMP, GAP, DCR, SMTP, STP, STP-CF]	IT UW Commercial	• Policies • Commercial UW • Wordings/Clauses • Pricing • Summary • Financial Integration • Administration Matrix (Endorsements)

Session # : 5
Date : 24/06/2021
Trainer : Sireen Aqrabawi

Subject	Department	Details
Commercial Production [CSTP, DCIP, BMP, GAP, DCR]	IT UW Commercial	• Credit Risk Assessment • Credit Limit Applications • Declarations • Financial Integration

Session # : 6
Date : 27/06/2021
Trainer : Sireen Aqrabawi

Subject	Department	Details
Commercial Production [SMTP, STP, STP-CF]	IT UW Commercial Finance	• Credit Risk Assessment • Credit Limit Applications • Declarations • Financial Integration

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3. Trainer Recommendations

ESKADENIA recommends and urges the trainees to:

1. Attend the training sessions on time
2. Continuously take notes
3. Apply and follow ESKA trainer instructions

Approvals

ESKADENIA Project Manager	ICIEC Project Manager
Name : Ms. Laisan Mobaideen Date : 09 June 2021 Signature : 	Name : Mr. Mohamad El Sayed Date : 09 June 2021
ESKADENIA Product Owner	
Name : Mr. Radwan Al Jundi Date : 09 June 2021 Signature : 	 Digitally signed by Mohamad El Sayed Date: 2021.06.09 08:51:33 +03'00'